

#### **Programme Objective**

Medha, a Lucknow based social enterprise, has tied up with Avadh Girls Degree College, to deliver an innovative programme, **B.Com. "Industry Integrated"** at Avadh Girls Degree College, Lucknow. The objective of the programme is to better prepare undergraduate commerce students for industry and link them with internship and full-time-job opportunities in the business & financial markets.

#### **Programme Features**

- 3 additional classes per week (50 hrs per year) integrated with the college timetable to be delivered by trained facilitators and Industry Experts.
- 2 summer internships of 100 hrs each at the end of 1st and 2nd year.
- Placement assistance at the end of 3<sup>rd</sup> year.

#### **Programme Structure**

The additional modules for the B.Com. "Industry Integrated" programme would be as follows –

Year 1\_\_\_\_

50 hrs + 100 hrs Summer Internship

#### **Computers for Business - I**

(15 hrs)

#### **MS Office Basics**

- Word Basics
- Excel Basics
- PowerPoint Basics

#### **Business Communication - I**

(10 hrs)

#### **Public Speaking**

- Divergent Thinking
- Extempore
- Speak out/Speak up
- Sharing Stories

#### **Understanding Business - I**

(15 hrs)

## Inside Firms – organisational structure, functions, systems and processes

- Organisation Structure
- Process Mapping
- Understanding Systems

#### Career Preparation – I

(10 hrs)

#### **Internship Counselling**

- Workplace Etiquette
- Internship Projects & Companies

• Student-Project Mapping

# <u>Summer Internship – I</u> (100 hrs)

## After completion of Part I in the summer break

Year 2 50 hrs + 100 hrs Summer Internship

# **Computers for Business - II**

(15 hrs)

(10 hrs)

#### **MS Office Advanced**

- Word Advanced
- Excel Advanced
- PowerPoint Advanced

# Business Communication - II

#### **Presentation Skills**

- Sales Shout
- Good vs Bad Presentation
- Group Presentation

#### **Understanding Business - II**

(15 hrs)

## Outside Firms – channel partners, customer, market environment

- Customer Perception
- SWOT
- Value Chain

## <u>Career Preparation – II</u>

(10 hrs)

## **Internship Counselling**

- Workplace Etiquette
- Internship Projects & Companies
- Student-Project Mapping

## <u>Summer Internship - II</u>

(100 hrs)

## After completion of Part II in the summer break

Year 3 \_\_\_\_\_50 hrs + Placement Assistance

#### <u>Computers for Business – III</u>

(15 hrs)

#### **MS Office Applied**

- Word Applied
- Excel Applied
- PowerPoint Applied

Making a project report and preparing presentation

## <u>Understanding Business – III</u>

(10 hrs)

# **Industry Exposure Projects**

- 5 Industry Talks
- Project on Industry Research

## **Career Preparation - III**

(25 hrs)

## **Placement Preparation**

- Resume Building
- Cover Letter Writing
- Mock Interviews
- Group Discussion
- Job Search Web portals
- Placement assistance.

## Additional Elective Modules\_

60 hrs

- Tally Basics (15 hrs)
- Tally Advanced (30 hrs)
- Entrepreneurship (15 hrs)

# **Programme Cost**

- The cost of the course will be Rs. 1,500 per year.
- The elective courses would be charged separately to the students based on Rs.500 per student per module.

# **Potential Companies for Summer Internship**



























































