

Medha Quarterly Report

Q 3 FY 17-18

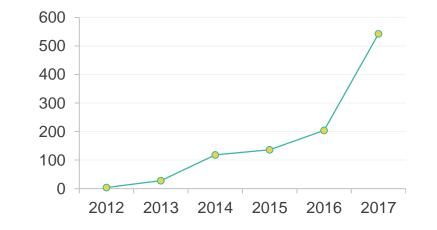
Partnering with six new educational institutions this quarter, we have dramatically expanded our outreach in Uttar Pradesh to cover seven districts. We have now **worked with 47 degree colleges, polytechnics, ITIs, and secondary schools in the state.**

EXPANDING OUTREACH

WORKPLACE EXPERIENCE

Nothing can replace the learning you get on the job. We have placed 543 students into internships this year.





230%

After steady growth the last few years, we have **more than doubled** our number of internships this year.



ALUMNI POWER

With an **alumni network close to 4,000 strong**, this quarter was <u>filled with activities</u> to build the community, support their needs, and extend our resources in remote locations.



SAPNA PRAJAPAT CLASS OF 2016

Asst. Design Engineer Gobind Industries



BETI BACHAO, BETI PADHAO

In **partnership with the Haryana government**, Medha will deliver employability education and career services to young women under the central government scheme, <u>'Beti Bachao, Beti Padhao'</u>. Medha will start its work from Karnal, Haryana, and hopes to expand in the upcoming financial year.



EMPLOYER ROUNDTABLES

Medha brought together industry leaders in three districts – Goakhpur, Kanpur, and Lucknow – to discuss the **current challenges they face** recruiting, training, and retaining entry-level employees.





ENTREPRENEURIAL OPTIONS

Medha organized an <u>entrepreneurship</u> workshop to demystify the path to self employment for polytechnic students. **Over 120 students attended from diverse streams** like Dairy Technology, Agriculture Engineering, and Electronics Engineering.











BUILDING

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We added **three key people to our management team** this quarter - Rohit, Ratnashree, and Nishant will be leading BD & Partnerships, Marketing & Communications, and Finance respectively.

FOCUS AREAS

Our energy was spent working to improve in the following areas this quarter.

EMPLOYER ENGAGEMENT

At a local level, we shifted our focus to expanding our industry partnerships. We conducted over 15 industry talks, five exposure visits, and three roundtables.

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CAPACITY BUILDING

In addition to key hiring's, we hosted volunteers from AfID, TISS, and IRMA, and have lined up additional 'part-time' resources from UC Berkeley, IIM, Genpact, and AIF.

STRATEGIC PARTNERSHIPS

We expanded our partnerships with the UP Department of Vocational Education and Technical Education, and built a new collaboration with the Gov. of Haryana.

IMPACT ASSESSMENT

Our new impact assessment tool has now been implemented with over 800 students, and we are currently in the process of analyzing the results for our 2018 impact report. Stay tuned...

INDUSTRY PARTNERSHIPS



SAIJA Empowering through Microfinance



We have formed a number of new partnerships this quarter with leading employers for internships, placements, industry talks, and exposure visits.















