

KEY METRICS

FY 22-23 started on a positive note as we impacted more than 2,300 young women and men through our direct interventions and System Adoption work with the Gov.

We hope this exciting start and momentum will carry us through an exciting <u>year of change</u> ahead.



2315 Youth enrolled



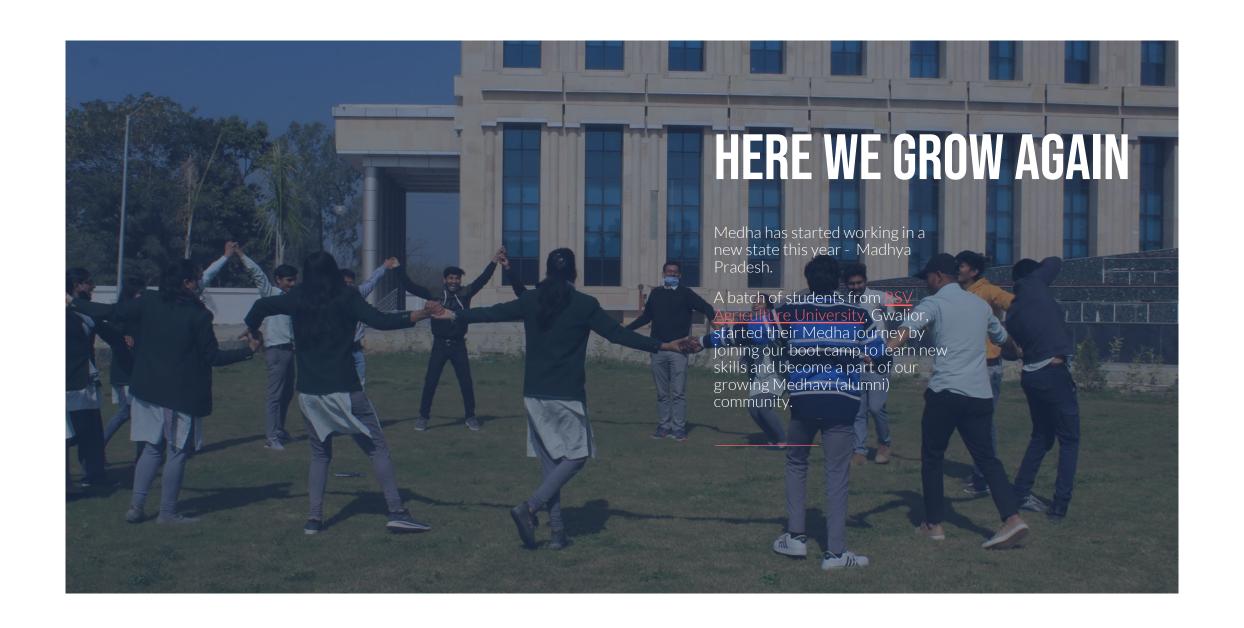
YoY increase in starting monthly salary of Medhavi (Alumni)



YoY increase in placements and internships



Of placements secured by women



POST-COVID PICK-UP

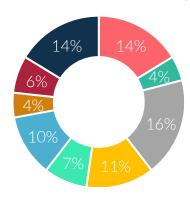
It is heartening to see a significant increase in Medha alums starting their careers post-COVID.

These newly employed Medhavis have joined diverse industries in companies like <u>Accenture</u>, <u>Bank of India</u>, <u>Bharti Axa Life Insurance</u>, and <u>Gail Gas Limited</u>.



36% YoY increase in students joining full-time jobs and internships

Jobs by Industry



- Agriculture
- Banking & Financial Services
- Education & Training
- Electrical & Electronics
- Insurance
- IT & Software
- Social Services
- Retail & Wholesale
- Other



Medha has been conducting an <u>RCT with J-PAL</u> since 2018. The study analyzes the effectiveness of Medha's Career Advancement Bootcamp (CAB) on young women's career preparation and progression.

As per the midline findings, CAB leads to significantly higher career planning, awareness, and readiness skills.

You can read the complete midline report <u>here</u>.

0.593

0.232

0.191

0.00767

Career Planning Career Awareness

Job Readiness

Soft Skills

*standard deviations compared to control group







Rubaru is an <u>Alumni Learning Journey</u> that brings selected Medhavi (Medha Alumni) from all regions together to get them out of their comfort zones and continuously challenge themselves. These lucky Medhavis visit a different location each time to experience new ideas, explore themselves, and bond with a new group of friends!

And the fact that this 9th Rubaru took place after two long years made it even more exciting!



THOSE WHO MEDITATE TOGETHER STAY TOGETHER

Medha's team met outside their laptop screens after a very long time!

The two-day event was bustling with longdue hellos, reconnecting, and some calming mindfulness sessions with <u>Sadia</u> from Innerspace. Akansha is deeply passionate about Physics. She always felt drawn to the subject and has excelled in it through school and college. Now, working as a Physics teacher, she is the sole breadwinner in her family.

Two years back, Akansha had completed her B.Ed (after completing her master's in Physics) and joined a public school as a teacher. However, she had to discontinue work to care for her father for medical reasons.

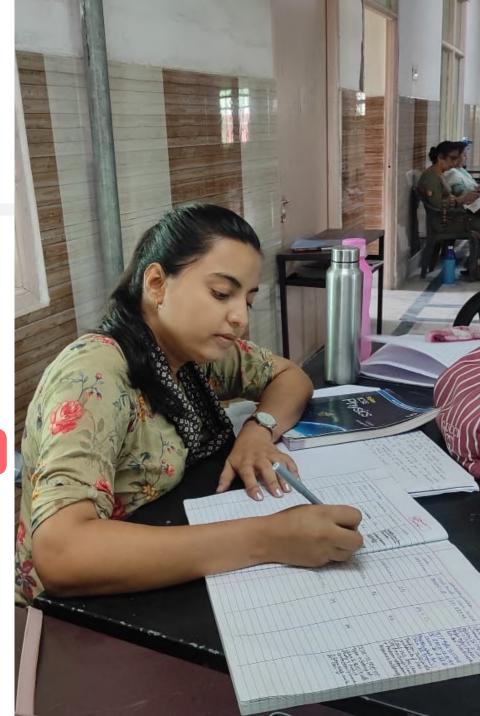
Akansha believes that joining Medha during her B.Ed helped her personally: she improved her confidence and public speaking and picked up professional etiquette for her teaching career. She adds, "Observing my facilitators, learning to use activities and interactive tools gave me a perspective on how to hold a student's attention, which is essential."

Akansha is now working at Acme Public School in Kanpur as a Physics teacher for secondary school students. She shares her fantastic interview: "It's one thing to have expertise in your subject. But having the presence of mind not to let your weakness overcome you - in my case, command over language - was a meaningful lesson from Medha that I used in the interview!"

Akanksha shares how her father wants her to aim for a secure government job. So, along with working, she's preparing to be a government teacher. She has cleared UP TGT* and is waiting for a school to be allotted by the Government.

"To be a good educator, I need a lot of confidence to stand in front of students - to engage and share my knowledge with them. I learned a lot about this at Medha."

AKANSHA KANPUR CLASS OF 2019



^{*}UP Trained Graduate Teacher Exam.









NEW AND 'OLD' PARTNERS

We are proud to have formed new partnerships with <u>Axis Bank Foundation</u> and <u>Mulago Foundation</u> in the last year.

And it's always nice to work with old partners again after a gap of multiple years. That is the case with the Michael & Susan Dell Foundation and The World Bank, who we have started working with again this year.





ADOPTION AT SCALE





For one million young people to start rewarding careers of their choice in the next five years, we need to accelerate and support the systemic changes happening in the education system.

Working with state government education departments, we bring experiential learning, 21st Century skills, and workplace exposure and experience to the hundreds of thousands of students studying in government ITIs, Polytechnics, and Degree Colleges.

We are excited to announce we recently renewed our partnership with the <u>Department of Technical Education</u> in Uttar Pradesh for five years and have expanded our work with the <u>Skill Development and Industrial Training</u> Department (SDIT) in Haryana.

DATA DRIVEN

One of Medha's goals this year is to make more data-driven decisions.

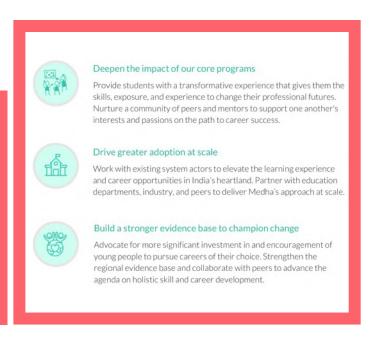
To that end, we launched a v3 of our cloudbased Student Information System (SIS) and built a new visualization platform on Metabase to analyze and learn from what the data is saying in real-time.

Big shout-out to <u>Goalkeep</u> for helping us with all things data.





MEDHA V2.0



As a part of our updated strategy to achieve our Next Decade of Impact... We have worked hard the last few quarters to reorganize and realign the team to achieve our strategic objectives.

DO IT ON YOUR OWN





Our Medhavi family of close to 20,000 Medha alumni now has its own, independent association!

Governed and managed entirely by Medha alumni (Medhavi) and led by <u>Shireen Rizvi</u>, an alum from our first batch. The independent association will serve the growing and changing needs of the community as it continues to expand in size and geographic reach.

JOIN OUR GROWING TEAM OF 160

We added 46 people to the team since April 1st, but a few critical roles remain open.

Click here and learn more and pass them along!





Laxmi from Ayodhya holds a diploma in electronics from Government Girls' Polytechnic. She works with <u>eCom Advisor India</u> as their digital consultancy department's executive. She has always been fascinated with technical subjects, both to learn and teach.

Laxmi did not make many friends when she joined college. "In my first year, I did not score well, nor did I participate in other activities. I knew I needed to change something but did not know how," she says.

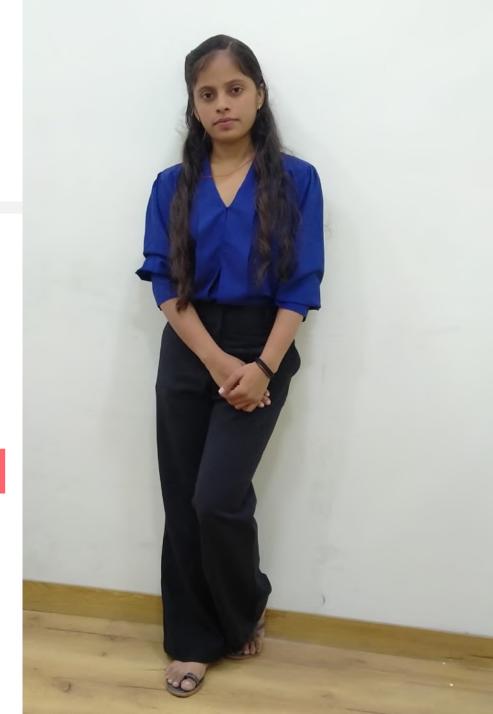
When Laxmi attended the Medha classes, she realized she usually had something to say but did not know how to say it. She built that confidence and learned about presenting herself professionally for interviews. She polished her ability to be a team player, too. Laxmi started to participate in various college events since then.

"There was a storytelling session where we had to present the story visually. I learned how certain elements could be communicated without words and how in a team, people can have different ways of perceiving the same visual thing."

Currently, in a job role different from her subject, Laxmi decided to enter the IT sector. She researched the field's growth potential and job market longevity. She enjoys learning something new daily, from working on the backend to marketing her company to a new customer base. During the pandemic, Laxmi started a YouTube channel to engage her classmates and juniors in interactive learning of lessons. In the future, she wishes to complete her B.Tech and grow in the field of IT and teaching.

"I wanted to do something for myself. Not just for financial independence, but something that would help me grow and discover myself."

LAXMI BAREILLY CLASS OF 2021



INDUSTRY PARTNERSHIPS

This quarter, we formed several new partnerships with leading employers for internships, placements, industry talks, and exposure visits.



















FOCUS AREAS

Our energy was spent working to excel in the following areas this quarter.

SYSTEM ADOPTION

Our projects with the <u>Uttar</u>
<u>Pradesh</u> and <u>Haryana</u>
governments to impact
100k/students a year picked
up steam this quarter.



HIRING & ONBOARDING

We added 46 people to <u>the team</u> this quarter! The most ever in Medha's 11-year history.



GOAL SETTING FOR FY23

We worked hard to develop OKRs for the entire team based on our <u>new strategic</u> <u>priorities</u>.











